



Elect David A. White CFA Director at Large

Firstly, I would like to thank all the clubs and members who supported me last term and would like to seek your support again for Director at Large. I feel my work is just getting started. I committed the last two years to helping the association in many areas. I was very instrumental in the design and implementation of the yearly October Teleconference board meetings. Over the last two years I have helped CFA save \$36,000 just by facilitating our October Board meeting via LiveMeeting sessions. I have also helped improve our bottom line by making a profit at the CFA-IAMS Cat Championship show held at Madison Square Garden for the last two years. Prior to my involvement this show has never shown a profit. These are just a few of my accomplishments while serving on the board.

I feel that I am just getting started and again pledge my personal business intellect in building and retaining a solid foundation for prosperity for all CFA members. 21 years of business experience has taught me how to effectively work as a team member to solve problems, produce results that meet business goals and objectives, and to make financially sound decisions based on the facts. My pledge to you will be to conduct CFA business with the highest level of integrity and open communication, hard work and prudent financial management. We have seen what the current economy is doing to many companies around the world. In the organization that I lead today, I have found ways to grow our business, improve our client retention. This has led to not having to eliminate one single job in my area of responsibility.

My Qualifications:

- I have a bachelor's degree in Business Administration, and have a Masters Degree in Management Information.
- I have 21 years experience working for Automatic Data Processing Inc (a Fortune 500 company and one of the country's largest providers of computerized transaction processing and information-based business solutions), where I currently serve as Divisional Vice President for Time and Labor Management with P&L responsibility for \$285 million. I supervise a staff of 224 professionals across 5 states nationwide, supporting 26,000+ clients. I have been appointed to serve on 5 councils within ADP established to streamline process procedures and identify best practices to drive productivity and results nationwide.
- I have been breeding and showing Cornish Rex for 14 years and have also worked with other breeds such as Abyssinians, Devon Rex, Maine Coons, Siamese, Sphynx and Singapura. I belong to two show producing Clubs and am an active breed council member for both the Cornish Rex and Sphynx. I have recently served 2 terms as Cornish Rex Breed Council Secretary. During my tenure as BCS I was able to increase Breed Council membership by 35% and established more open and effective avenue for communication amongst breeders.

In closing, I am committed to the success of CFA and will give 100% to the organization that means a great deal to me. I offer you my business intellect, my financial background and my proven track record for process improvements to meet the needs of the organization and the people it governs. This is my pledge to you if I am elected. Please consider my candidacy when you vote for your Director at Large.

Sincerely,

David A. White